LEGISLATIVE SERVICES AGENCY OFFICE OF FISCAL AND MANAGEMENT ANALYSIS

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FISCAL IMPACT STATEMENT

LS 6567 NOTE PREPARED: Jan 12, 2004

BILL NUMBER: HB 1265 BILL AMENDED:

SUBJECT: Bulk Purchasing of Prescription Drugs.

FIRST AUTHOR: Rep. Kersey BILL STATUS: As Introduced

FIRST SPONSOR:

FUNDS AFFECTED: X GENERAL IMPACT: State & Local

DEDICATED
X FEDERAL

<u>Summary of Legislation:</u> This bill requires the State Personnel Department to establish a bulk prescription drug purchasing program to negotiate terms related to the purchase of prescription drugs. It requires participation by certain entities and allows participation by other certain entities. The bill authorizes the state to enter into multi-state prescription drug bulk purchasing agreements. The bill also requires the Budget Agency to report to the Budget Committee on participation in a regional or multi-state prescription drug bulk purchasing program.

Effective Date: July 1, 2004.

Explanation of State Expenditures: State Bulk Prescription Drug Purchasing Program: This bill requires the State Personnel Department to establish, implement, and maintain a state bulk prescription drug purchasing program. The Department is to publish a request for proposal (RFP), negotiate the terms, and contract for the purchase of prescription drugs. The bill allows the Department to enter into a multi-state prescription drug joint-purchasing compact to purchase drugs in bulk or provide for lower reimbursement to implement the program. The savings the state could realize through the establishment of this program could be substantial. The State Budget Agency has estimated state pharmaceutical expenditures other than Medicaid to be about \$104.4 M annually. Of that amount, state employee's health insurance plans were reported to have paid prescription drug claims of \$57.5 M for a 12-month period. The fiscal impact of this provision would be dependent upon administrative action and the final contractual arrangement negotiated, as well as the number of state agencies or local units that choose to participate. It is clear that even modest savings estimates could generate significant cost reductions.

The bill requires the participation of health benefit plans that are administered by the Department, including

HB 1265+

the state employees' self-insured benefit plans, state employees' participation in prepaid managed care plans (HMO's), and any local units that choose to have the State Department of Personnel administer their group health coverage. The bill would require state post-secondary institutions to participate in the program unless the State Budget Agency makes a determination that the institution's participation would not result in a financial benefit.

The bill would allow the participation of other state agencies that purchase or arrange for the purchase of prescription drugs, the Indiana Comprehensive Health Insurance Association (ICHIA), the Medicaid program, and local units of government including cities, towns, counties, townships, libraries, and school corporations.

Regional or Multi-State Drug Purchasing Program: The bill requires the State Budget Agency to conduct a study on the feasibility of the state's participation in a regional or multi-state drug purchasing program. The Budget Agency is required to submit a written report to the State Budget Committee by November 1, 2004. The Budget Agency assembled a health care finance task force in June of 2003 to look at related issues. The Budget Agency reported in November 2003, that the State Department of Health was currently participating in the Minnesota Multi-State Purchasing Pool to purchase drugs (mainly vaccines).

Explanation of State Revenues: Savings generated as a result of reduced expenditures for employee benefits would be expected to reduce the amount of federal participation received as reimbursement for direct and indirect costs associated with employee benefits. Shared state and federal programs such as Medicaid split the cost of administrative expenses including employee benefits. In these programs, a decrease in state expense will result in federal savings as well.

Explanation of Local Expenditures: Related local expenditures could be reduced depending on participation.

Explanation of Local Revenues:

State Agencies Affected: Potentially all.

<u>Local Agencies Affected:</u> Any cities, towns, townships, counties, libraries, or school corporations that choose to participate.

<u>Information Sources:</u> "Pharmaceutical Bulk Purchasing: Multi-state and Inter-agency Plans" National Conference of State Legislatures at www.ncsl.org/programs/health/bulkrx.htm, and "November 12, 2003 Report from State Budget Agency on Health Care Expenditures to the Government Efficiency Commission, General Government Committee".

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HB 1265+